



MHSNJ
Material Handling Society
New Jersey

MATERIAL HANDLING SOCIETY

NEW JERSEY, INC.

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NEWSLETTER

MARCH 2004

PROFESSIONALS DEDICATED TO ADVANCING THE APPLICATION
OF MATERIAL HANDLING SCIENCE & TECHNOLOGY

CIRCULATION
500

TIFFANY & CO. A SUPER TOUR

MHSNJ WILL TOUR NEW FULFILLMENT CENTER MARCH 24TH



Tiffany and Company's new Customer Fulfillment Center at 141 Parsippany Road in Hanover/Whippany

Barry Brandman of Danbee Investigations to address Society on Security

Our speaker for the March meeting is Barry Brandman, President of Danbee Investigations, a Midland Park, NJ company that provides professional investigative and security consulting services to hundreds of firms globally, including many of the top names in the logistics field.

As one of the nation's foremost business security experts, Barry has appeared on network television, and has been a guest speaker for organizations such as CLM, Food Distributors International, the Logistics & Supply Chain Forum, and many others. His new security manual "Security Best Practices" has been published by WERC, and in addition he has authored articles on security for numerous publications, including *Security Management*, *Corporate Security*, *Warehouse Management* and others.

Barry is credited with developing innovative techniques that have saved companies literally hundreds of thousands of dollars each year by eliminating internal and external loss, and improving profitability.

See Page 3 for important registration and security information regarding this tour.

Located within a spacious 38 acre parcel, Tiffany's new Customer Fulfillment Center covers over 260,000 square feet, over 75% of which is dedicated to distribution functions. They include Product Storage, Packing, Technical Service Shops, Shipping and Receiving. The facility will accommodate a maximum staff of 500, with parking for 500 cars in addition to 27 loading docks for the distribution building and 4 docks to service the office building.

The core areas within the distribution space are for Product Storage which utilize a sophisticated, state-of-the-art material handling system to move customer orders from Picking, Merchandise Servicing, to Packing, and then on to Shipping for customer delivery. Shipping, Receiving, Technical Service, Warehouse Training, Maintenance, and other building support areas are arranged around the perimeter of this central space.

This is a "world class" Distribution Center, utilizing the most up to date technology in every function. An automatic storage and retrieval system provides high density storage, automated merging of orders, buffering of work areas, and proactive planning of daily workload. Over 5 miles of virtually silent conveyor are used to move orders through the various processes in the warehouse. Real time scanning of containers for instant status of orders, over 200 inline packing stations, 28 offline, 16 prepack, 20 crystal setup, and 28 machine engraving stations are some of the many features of this facility.

Utilizing the latest in material handling equipment, the Center also employs the latest in Warehouse Management Systems. The enclosed storage structure has over 75,000 locations for storage or pick totes, and is over 40 feet high with 4 storage aisles. A crane in each aisle can travel up to 60 mph and is used to put away or retrieve pick totes. All picks are processed using the "pick by light" method. With many specialty areas such as Value Added, Custom Design, Etching Department, and Jewelry, Watch and Clock Services there are many unique applications in addition to the latest in regular warehouse material handling equipment. Tour attendees will be treated to an outstanding example of modern distribution center planning and execution.

**MARCH TOUR & MEETING
REGISTRATION FORM ON PAGE 3**

**ALTERNATIVE TECHNOLOGIES &
CROSSROADS PERSONNEL OUR
SPONSORS FOR MARCH MEETING**

OFFICERS**President****PETER ROESSLE**

Raymond of New Jersey
(908) 624-9570

Executive Vice President**JOHN YACKA**

OPSdesign Consulting
(856) 866-9944

Vice President**WILLIAM GROBER**

Crossroads Personnel
(732) 438-6699

Secretary**STEVE GARVEY**

Garvey Associates
(732) 605-1651

Treasurer**DAVE LODWIG**

Conveyco Technologies
(610) 346-8979

DIRECTORS**HARRY BALDEO**

Baker & Taylor
(908) 541-7252

ALLISON CLANCY

Lollytogs/French Toast
(732) 438-5500

DONALD CRONIN

Alternative Technologies, Inc.
(908) 876-1771

RICK GEIGER

NJ Department of Labor
(609) 984-2537

FRED GERSTLER

New Pak, Inc.
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PATRICK HEALY

WorldPac, Inc.
(732) 225-7500

CARLTON JOHNSON

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(973) 884-1700

TIMOTHY LORENZ

The Vitamin Shoppe
(201) 866-7711

TONY R. MAURO

Gucci, Inc.
(201) 392-2660

ERIC MILLER

Becton Dickinson, Inc.
(201) 847-3364

BOARD OF GOVERNORS**CHUCK KRONER****LARRY D. SHEMESH****MHSNJ PRESIDENT'S MESSAGE**

Dear Members and Friends:

Many thanks to our last tour host, Church & Dwight Detergents and Bill Loudermilk for allowing us to tour their facility. It was a great change of pace to see an automated manufacturing facility as well as a distribution center. I would also like to thank Larry Aleksandrich for his presentation on OSHA and workplace safety.

Thanks also is due to Worldpac, Inc. for being our meeting sponsor. Some final bouquets are due to all the members and guests who attended our January meeting. We had a great turnout despite the efforts of Old Man Winter.

Our next tour of Tiffany and Company's Customer Fulfillment Center is one that should not be missed! It will be a super tour with much state-of-the-art technology to see, and we won't even have to travel for dinner. Our hosts have provided us with the use of their dining facility on site for our meeting with an outstanding menu. Also outstanding is our speaker for the evening, Barry Brandman, President of Danby Investigations, on the important topic of warehouse and logistic security. **BECAUSE OF THE ANTICIPATED HEAVY RESPONSE, WE URGE YOU TO REGISTER EARLY TO INSURE YOUR INCLUSION.**

Finally, we received some great feedback from our member meeting surveys. As a result we have already begun scheduling the sites and topics you want. Thank you for your input!

Sincerely,

Pete Roessle



Alternative Technologies and Crossroads Personnel are Co- Sponsors for March Tour

Alternative Technologies headed by Past President Don Cronin and Crossroads Personnel's Bill Grober have both graciously agreed to once again be sponsors of our tour and meeting.

Don's firm is headquartered in Long Valley and is active in warehousing and logistical consulting services. Don has many years experience in the material handling and distribution field.

Bill Grober, also a Director of the Society, is President of Crossroads Personnel located in Monmouth Junction, NJ. His firm specializes in placement of personnel in the warehousing and distribution industry.



COMPANIES WISHING TO CONTRIBUTE TO MHSNJ BY SPONSORING ONE OF OUR DINNER MEETINGS MAY CONTACT ANY DIRECTOR OR CALL 732-458-7905.

MHSNJ SCHEDULE 2003/2004

Wednesday, March 24, 2004

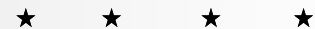
Tour and Dinner Meeting
Tiffany CFC, Hanover Twp, NJ
Speaker: Barry Brandman "Security"

Wednesday, May 12, 2004

RFID Panel Discussion
Carteret, NJ & Dinner Meeting

Wednesday, June 9, 2004

Annual Scholarship Golf Outing
Minebrook GC, Hackettstown, NJ



WE'RE IN THE PROCESS OF SETTING UP TOURS AND SPEAKERS FOR THE NEXT PROGRAM YEAR STARTING SEPTEMBER 2004 CALL US WITH SUGGESTIONS

MHSNJ SCHOLARSHIP HONOR ROLL

“DIAMOND” SPONSOR
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Frazier Industrial - Raymond of New Jersey

“PLATINUM” SPONSORS
Alternative Technologies
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Progressive Handling - Kingway Material Handling
Conveyco Technologies - MDC Logistics
Langdon Ford Financial - Gross & Associates



Director Fred Gerstler (l) presents plaque of appreciation to Guest Speaker Bret Schundler at the September dinner meeting following the tour of Continental Airlines Parts.

MATERIAL HANDLING SOCIETY NEW JERSEY INC.

INDIVIDUAL MEMBERSHIP APPLICATION

_____	_____	_____	_____
First Name	Initial	Last Name	

Position/Function			

Company Name			

Mailing Address			

_____		_____	_____
City/Town		State	Zip Code
_____		_____	
Business Phone Number		Home Phone Number	
_____		_____	
_____		_____	
Sponsoring Member		E-mail Address	

DUES are \$95.00 per year. Do not send any money. Send your application for membership to **MATERIAL HANDLING SOCIETY NEW JERSEY INC.**, Attn: Membership Chairperson
2227 U.S. Highway #1, PMB 245, North Brunswick, NJ 08902-4402

Please expedite mailing

1st CLASS DATED MATERIAL

ADDRESS SERVICE REQUESTED

MHSNJ, INC.
2227 U.S. Highway #1
PMB 245
North Brunswick, NJ 08902-4402

