

# MATERIAL HANDLING SOCIETY NEW JERSEY, INC.

Phone/Fax: (732) 458-7905 Internet: http://www.mhsnj.com E-mail: info@mhsnj.com

# NEWSLETTER

MARCH 2004

PROFESSIONALS DEDICATED TO ADVANCING THE APPLICATION OF MATERIAL HANDLING SCIENCE & TECHNOLOGY

CIRCULATION 500

# TIFFANY & CO. A SUPER TOUR

### MHSNJ WILL TOUR NEW FULFILLMENT CENTER MARCH 24TH



Tiffany and Company's new Customer Fulfillment Center at 141 Parsippany Road in Hanover/Whippany

# Barry Brandman of Danbee Investigations to address Society on Security

Our speaker for the March meeting is Barry Brandman, President of Danbee Investigations, a Midland Park, NJ company that provides professional investigative and security consulting services to hundreds of firms globally, including many of the top names in the logistics field.

As one of the nation's foremost business security experts, Barry has appeared on network television, and has been a guest speaker for organizations such as CLM, Food Distributors International, the Logistics & Supply Chain Forum, and many others. His new security manual "Security Best Practices" has been published by WERC, and in addition he has authored articles on security for numerous publications, including Security Management, Corporate Security, Warehouse Management and others.

Barry is credited with developing innovative techniques that have saved companies literally hundreds of thousands of dollars each year by eliminating internal and external loss, and improving profitability.

MARCH TOUR & MEETING REGISTRATION FORM ON PAGE 3 See Page 3 for important registration and security information regarding this tour.

Located within a spacious 38 acre parcel, Tiffany's new Customer Fulfillment Center covers over 260,000 square feet, over 75% of which is dedicated to distribution functions. They include Product Storage, Packing, Technical Service Shops, Shipping and Receiving. The facility will accommodate a maximum staff of 500, with parking for 500 cars in addition to 27 loading docks for the distribution building and 4 docks to service the office building.

The core areas within the distribution space are for Product Storage which utilize a sophisticated, state-of-the-art material handling system to move customer orders from Picking, Merchandise Servicing, to Packing, and then on to Shipping for customer delivery. Shipping, Receiving, Technical Service, Warehouse Training, Maintenance, and other building support areas are arranged around the perimeter of this central space.

This is a "world class" Distribution Center, utilizing the most up to date technology in every function. An automatic storage and retrieval system provides high density storage, automated merging of orders, buffering of work areas, and proactive planning of daily workload. Over 5 miles of virtually silent conveyor are used to move orders through the various processes in the warehouse. Real time scanning of containers for instant status of orders, over 200 inline packing stations, 28 offline, 16 prepack, 20 crystal setup, and 28 machine engraving stations are some of the many features of this facility.

Utilizing the latest in material handling equipment, the Center also employs the latest in Warehouse Management Systems. The enclosed storage structure has over 75,000 locations for storage or pick totes, and is over 40 feet high with 4 storage aisles. A crane in each aisle can travel up to 60 mph and is used to put away or retrieve pick totes. All picks are processed using the "pick by light" method. With many specialty areas such as Value Added, Custom Design, Etching Department, and Jewelry, Watch and Clock Services there are many unique applications in addition to the latest in regular warehouse material handling equipment. Tour attendees will be treated to an outstanding example of modern distribution center planning and execution.

ALTERNATIVE TECHNOLOGIES & CROSSROADS PERSONNEL OUR SPONSORS FOR MARCH MEETING

### **OFFICERS**

# President PETER ROESSLE

Raymond of New Jersey (908) 624-9570

# Executive Vice President JOHN YACKA

OPSdesign Consulting (856) 866-9944

# Vice President WILLIAM GROBER

Crossroads Personnel (732) 438-6699

## Secretary STEVE GARVEY

Garvey Associates (732) 605-1651

## Treasurer DAVE LODWIG

Conveyco Technologies (610) 346-8979

### **DIRECTORS**

### **HARRY BALDEO**

Baker & Taylor (908) 541-7252

### **ALLISON CLANCY**

Lollytogs/French Toast (732) 438-5500

### DONALD CRONIN

Alternative Technologies, Inc. (908) 876-1771

#### **RICK GEIGER**

NJ Department of Labor (609) 984-2537

### **FRED GERSTLER**

New Pak, Inc. (908) 754-8900

### **PATRICK HEALY**

WorldPac, Inc. (732) 225-7500

### **CARLTON JOHNSON**

Langden Ford Financial (973) 884-1700

### **TIMOTHY LORENZ**

The Vitamin Shoppe (201) 866-7711

### **TONY R. MAURO**

Gucci, Inc. (201) 392-2660

#### **ERIC MILLER**

Becton Dickinson, Inc. (201) 847-3364

### **BOARD OF GOVERNORS**

**CHUCK KRONER** 

LARRY D. SHEMESH

### MHSNJ PRESIDENT'S MESSAGE

Dear Members and Friends:

Many thanks to our last tour host, Church & Dwight Detergents and Bill Loudermilk for allowing us to tour their facility. It was a great change of pace to see an automated manufacturing facility as well as a distribution center. I would also like to thank Larry Aleksandrich for his presentation on OSHA and workplace safety.



Thanks also is due to Worldpac, Inc. for being our meeting sponsor. Some final bouquets are due to all the members and guests who attended our January meeting. We had a great turnout despite the efforts of Old Man Winter.

Our next tour of Tiffany and Company's Customer Fulfillment Center is one that should not be missed! It will be a super tour with much state-of-the-art technology to see, and we wont even have to travel for dinner. Our hosts have provided us with the use of their dining facility on site for our meeting with an outstanding menu. Also outstanding is our speaker for the evening, Barry Brandman, President of Danby Investigations, on the important topic of warehouse and logistic security. **BECAUSE OF THE ANTICIPATED HEAVY RESPONSE, WE URGE YOU TO REGISTER EARLY TO INSURE YOUR INCLUSION.** 

Finally, we received some great feedback from our member meeting surveys. As a result we have already begun scheduling the sites and topics you want. Thank you for your input!

Sincerely,

Pete Roessle

### Alternative Technologies and Crossroads Personnel are Co-Sponsors for March Tour

Alternative Technologies headed by Past President Don Cronin and Crossroads Personnel's Bill Grober have both graciously agreed to once again be sponsors of our tour and meeting.

Don's firm is headquarted in Long Valley and is active in warehousing and logistical consulting services. Don has many years experience in the material handling and distribution field.

Bill Grober, also a Director of the Society, is President of Crossroads Personnel located in Monmouth Junction, NJ. His firm specializes in placement of personnel in the warehousing and distribution industry.

\* \* \* \*

COMPANIES WISHING TO CONTRIBUTE TO MHSNJ BY SPONSORING ONE OF OUR DINNER MEETINGS MAY CONTACT ANY DIRECTOR OR CALL 732-458-7905.

# MHSNJ SCHEDULE 2003/2004

Wednesday, March 24, 2004

Tour and Dinner Meeting Tiffany CFC, Hanover Twp, NJ Speaker: Barry Brandman "Security"

Wednesday, May 12, 2004 RFID Panel Discussion Carteret, NJ & Dinner Meeting

Wednesday, June 9, 2004 Annual Scholarship Golf Outing Minebrook GC, Hackettstown, NJ

WE'RE IN THE PROCESS OF SET-TING UP TOURS AND SPEAKERS FOR THE NEXT PROGRAM YEAR STARTING SEPTEMBER 2004 CALL US WITH SUGGESTIONS

### SPECIAL REGISTRATION AND SECURITY ARRANGEMENTS IN EFFECT AT TIFFANY

MHSNJ anticipates a large turnout for this outstanding tour; thus the following are important instructions:

- No registrations at the door; therefore pre-register early.
- Security requirements of our host are important, therefore guests are to leave ALL metal objects behind, such as jewelry, and anything else that could set off the metal detectors.
- MHSNJ Tour Etiquette rules will be enforced; in particular, cell phones are a NO-NO.
- Members shall not use this tour to solicit business.

Our regular dinner meeting with the featured speaker will follow the tour at the Tiffany Dining Facility, so it will not be necessary to drive to a separate restaurant. An outstanding dinner menu will be presented; 5 course meal with NY sirloin and salmon medallions featured.

**NON-MEMBERS:** You have the opportunity to join the Society at this time by completing the application on page 4, and submitting dues, taking a \$25 credit from the meeting fee

### PLEASE WELCOME NEW MEMBERS

### JEFFREY BILLIG

Bilt-Rite Conveyors Garfield, NJ

### ROBERT GREENE

Simon & Schuster, Inc. Bristol, Pa.

### **JOE ESQUILIN**

The Multitech Group Edison, NJ

### JOSEPH VAN VEEN

C & C Lift Trucks, Inc. South Amboy, NJ

### BRIAN A. MILLER

Enersys, Inc. Carlstadt, NJ

### FRED W WEBER

Enersys, Inc. Carlstadt, NJ

### DANIEL J. BOKUNIEWICZ

Enersys, Inc. Carlstadt, NJ

### ED L. MARION

Marion Associates North Brunswick, NJ

### NICHOLAS DOROTHEA

Enersys, Inc. Carlstadt, NJ

### WILLIAM VARGO

VersaCore Industries, LLC East Brunswick, NJ

### **Tour of Tiffany & Company Customer Fulfillment Center** 141 Parsippany Road, Hanover Township, NJ **Dinner Meeting at Tiffany Dining Facility following Tour**

Registration at Tour Site	3:30 PM
Tour Starts	
Reception at Dining Room	5:15 PM
Program and Dinner Meeting	

Wednesday, March 24, 2004

Speaker Barry Brandman presents a Program on Warehouse & Logistic Security

Signature:

### **Directions:**

From the North: Rte. 287 South to Parsippany Road Exit 40A, (County Road 511), left toward Whippany, approximately 1 1/2 miles to 141 Parsippany Road. Tiffany is set back from view by an "S" shaped drive from the Road.

From the South: Rte. 287 North to Parsippany Road Exit 40, (County Road 511) toward Lake Parsippany, merge to Parsippany Road and proceed toward Whippany as above.

NO REGISTRATIONS AT THE DOOR!!

	CITO		TIO	AT T		
- KK	TIS.	IKA		INE	ORM	

Please register the following people for the Dinner Meeting on Wednesday, March 24, 2004

Name	Company	Phone	Email	Member(?)	Fee(\$)
Pre-registration ONLY!	Members: \$50.00	Non-members: \$75.0	0		
Make Checks Payable to: M		U.S. Hwy. #1 • PMB 245 h Brunswick, NJ 08902-4		CALL-IN/I REGISTRAT	
Charge My Credit Card: [ ] M	MasterCard [ ] Visa	Exp.	Date	and	10110
Signature:		<u> </u>		QUESTIO Chuck Kro (732) 458-7	ner

### MHSNJ SCHOLARSHIP HONOR ROLL

### "DIAMOND" SPONSOR

**OPSdesign Consulting** 

### "TITANIUM" SPONSORS

Frazier Industrial - Raymond of New Jersey

### "PLATINUM" SPONSERS

Alternative Technologies Crossroads Personnel - Maintainco. Inc.

### "CLASSIC GOLD" SPONSORS

Moore Equipment Co. - Garvey Associates
Hughes Enterprises - Gucci, Inc. - Lolly Togs, LTD.
W.A. Schmidt, Inc. - Siemens Dematic Rapistan
Land-Link Traffic Systems - Liftee, Inc.
Progressive Handling - Kingway Material Handling
Conveyco Technologies - MDC Logistics
Langdon Ford Financial - Gross & Associates



Director Fred Gerstler (l) presents plaque of appreciation to Guest Speaker Bret Schundler at the September dinner meeting following the tour of Continental Airlines Parts.

MATERIAL	First Name	Initial	Last Name	
HANDLING SOCIETY	Position/Function			
New	Company Name			
JERSEY INC.	Mailing Address			
INDIVIDUAL MEMBERSHIP	City/Town		State	Zip Code
APPLICATION	Business Phone Number		Home Phone Number	
	Sponsoring Member		E-mail Address	
DITEG AGE	00 B 1	O 1	1: (* 0	1 1 1 1

DUES are \$95.00 per year. Do not send any money. Send your application for membership to **MATERIAL HANDLING SOCIETY NEW JERSEY INC.**, Attn: Membership Chairperson 2227 U.S. Highway #1, PMB 245, North Brunswick, NJ 08902-4402

18t CLASS DATED MATERIAL

Please expedite mailing

**VDDKESS SEKAICE KEÓNESLED** 

